

Bajaj Finserv Large and Mid Cap Fund

(An open ended equity scheme investing in both large cap and mid cap stocks)

FORTIFYING YOUR WEALTH WITH MOAT BASED INVESTING

November 2024





The Fort That Could Never Be Conquered

- Lohagarh Fort, located in Bharatpur, Rajasthan, was built in the 18th century.
- The fort's name, "Lohagarh," literally translates to "Iron Fort".
- Lohagarh Fort is renowned for its formidable defensive structures, with a wide and deep moat, known as "Gajadhar" encircling its perimeter.
- This moat is, an artificial lake ranging from 41 to 72 meters in width, filled with water at a depth of 8 to 10 meters.
- "Gajadhar" played a crucial role in safeguarding the fort from invasions and the fort, with its sturdy walls and the protective moat, withstanding multiple attacks by the Mughals and the British.



What is a Moat?

The Moats originate from the medieval periods when large and deep water trenches protected those inside the fortresses and castles and their riches from invaders.







What is an Economic Moat?

The Economic moats safeguard businesses by shielding them from competitors, preserving their market share, and ensuring the long-term sustainability of profits.

Sources of Economic Moats*







Brand Strength



Cost Leadership



Network Effect



Intellectual Properties



Switching costs



Economies of Scale



Unique Business Model

Sources of Economic Moats* - Some Examples





Strength

Example: Baby Food.

Unparalleled market recognition, trust, and consumer loyalty.

Leadership

Example: FMCG

Strategic efficiency to produce at lower costs than rivals.

effect

Example: Food Delivery

More people use the product / services because more people use it.

Properties

Example: Pharma

Ideas and creations that are legally owned and protected.

Switching Cost

Example: Bank

Makes it hard for customers to switch, keeping them loyal.

Scale

Example: Telecom

Cost savings when making more, leading to efficiency.

Models

Example: IoT

Special ways companies work and create value for success.

Why Moat Based Investing?







Economic Moat Identification





High Return on Capital Employed (ROCE), Return on Assets (RoA) and Return on Equity (RoE)



Efficient Capital Allocation decision



Low requirement of external capital



Scalability

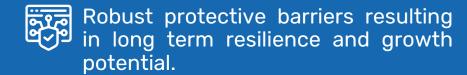


Returns reinvested in business for higher returns

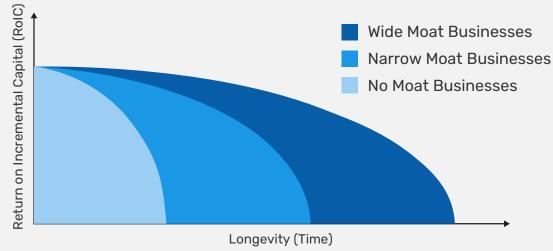
Characteristics and Implications of Wide Economic Moat Advantage







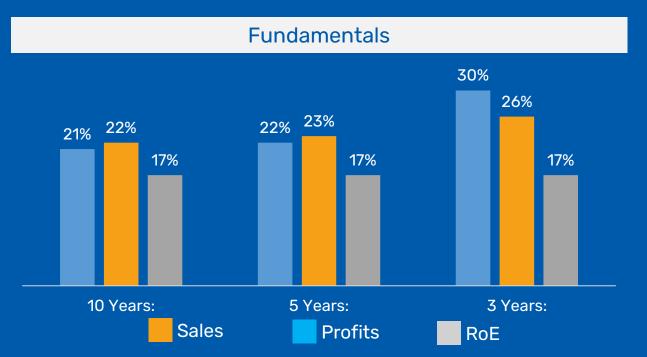
Consistent profits creating long term wealth for the investors and stakeholders.



Case Study 1



This leading private sector bank stands out among its competitors due to its sustained net interest margin, minimal non-performing assets (NPAs), and effective risk management system. Additionally, the bank possesses a robust network, a formidable loan portfolio, and a well-diversified revenue stream.



Sales and Profits numbers stated above are compounded annualized. RoE numbers are averaged

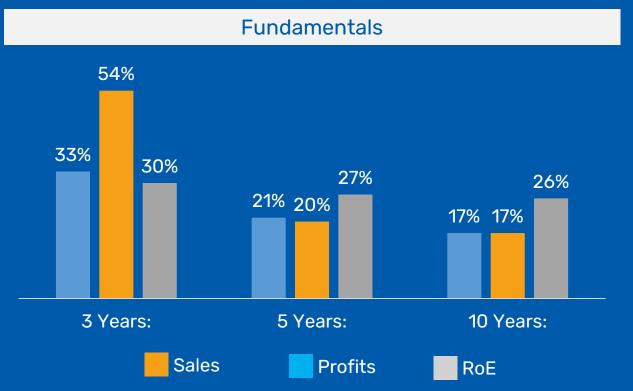


Source: Bloomberg, Internal Research, MFI Explorer; Data as on 30th Sep 2024. Past performance may or may not sustain in future.

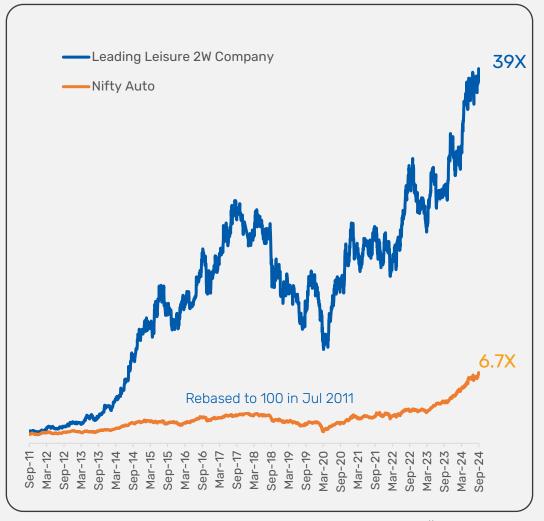
Case Study 2

BAJAJ FINSERV

This cult 2W brand, boasts a strong economic moat through distinctive products, global recognition, customer loyalty, and efficient manufacturing, securing a lasting competitive advantage in motorcycles. No other 2W manufacturer have successfully entered this space despite their endeavors.



Sales and Profits numbers stated above are compounded annualized. RoE numbers are averaged

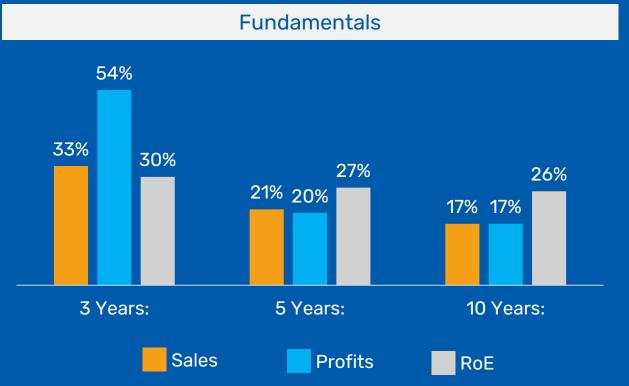


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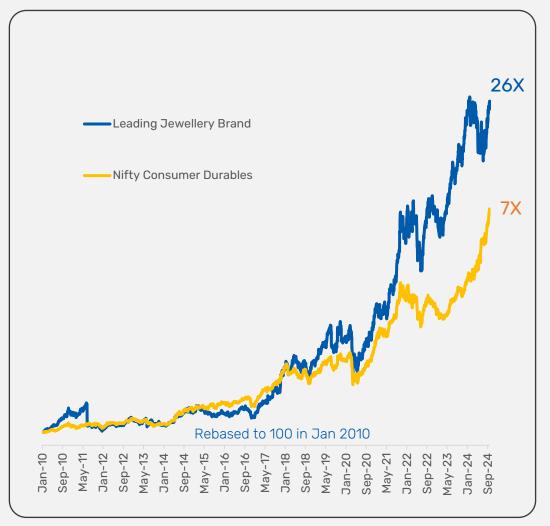
Case Study 3



The well-established name of the parent company instills trust and quality across various subsidiaries. This leading jewellery business leveraged the parent's reputation for honesty and transparency. In the 90s, this business addressed consumer concerns by investing in machinery at each store to verify jewelry caratage, solidifying its position as a trusted brand in high-value purchases.

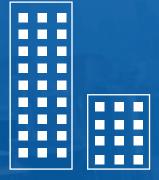


Sales and Profits numbers stated above are compounded annualized. RoE numbers are averaged



Source: Bloomberg, Internal Research, MFI Explorer; Data as on 30th Sep 2024. Past performance may or may not sustain in future.





Bajaj Finserv Large and Mid Cap Fund

(An open ended equity scheme investing in both large cap and mid cap stocks)

"My idea of a great business is one that has a shortage of competitors."

- Peter Lynch

What is Large and Mid Cap Fund?





Large Cap Mid Cap Small Cap Fund Type (101-250) (Top 100) (Beyond 250) Large and Mid Cap Fund 35% to 65% 35% to 65% 0% - 30% More than 80% Between 0% - 20% Large Cap Fund 0% - 35% Mid Cap Fund 0% to 35% >65% More than 65% Small Cap Fund 0% to 35%

Top 100 Companies by market cap are classified as Large cap, The 101st-250th companies by market cap are classified as Mid cap; 251 and beyond are considered as Small caps.

Why Large and Mid Cap Fund?





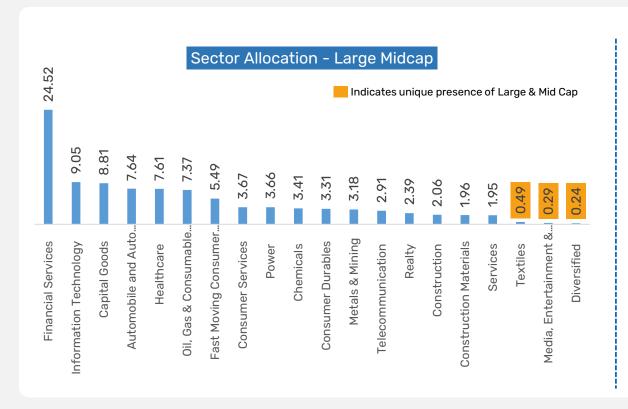
Nifty 50 Index has concentrated exposure to sectors like Financial Services, Oil Gas & Consumable Fuel and IT.



Its exposure to sectors like Capital goods, Consumer services, Realty and Chemicals are low compared to Nifty Large and Midcap 250 Index.



Hence, Large and Mid Caps combined together, offers a diversified investment opportunities.

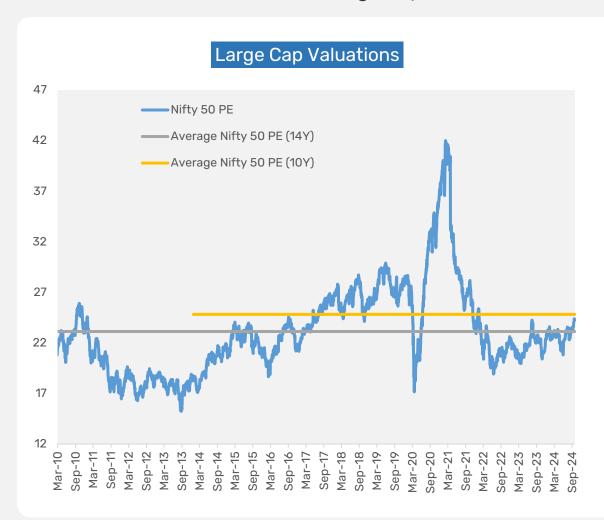


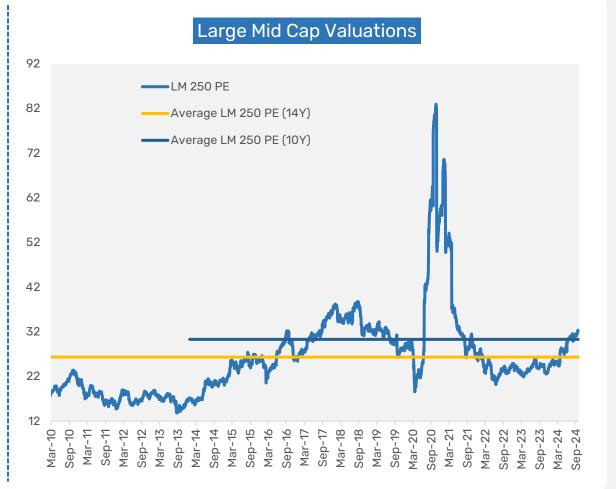


Why Large and Mid Caps Now?



At current valuation, both, the large caps and combination large and mid cap are below their long term averages.

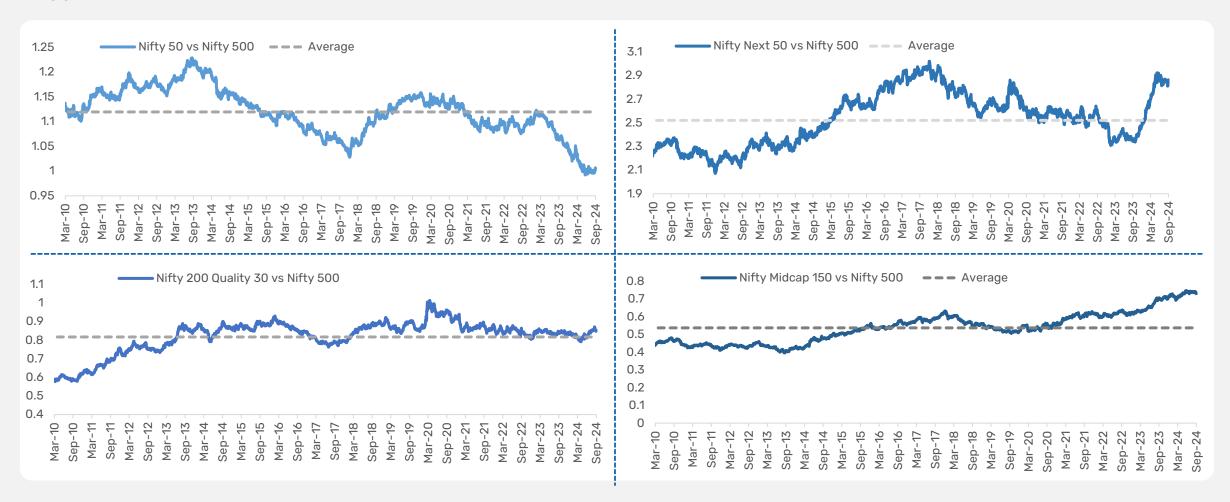




Why Large and Mid Caps Now?



Currently, the combination of large cap and quality mid cap index seems to be better placed compared to Nifty 500 index.



future.

Why Moat Investing in Large and Mid Caps?



Enduring Advantage



Stability Amid Fluctuations



Potential Profitability

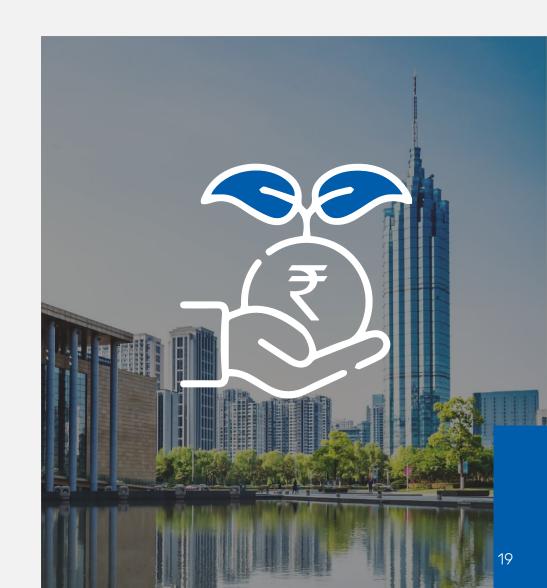


Long-Term Growth



Quality Over Size

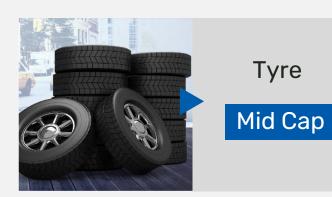




Segment Leaderships Across Market Cap



Economic Moats are not confined only to Large businesses





QSR Mid Cap



Capital Market Small Cap







Exchange Platform Small Cap



Favourable Risk Reward in High Quality Large and Mid Caps



			Returns	\	
Year	Nifty 50 TRI	Nifty Mid Cap 100 TRI	Nifty 500 TRI	NIFTY Large Mid Cap 250 TRI	Nifty 200 Quality 30 Index TRI
CY2010	19%	20%	15%	17%	28%
CY2011	-24%	-30%	-26%	-28%	-10%
CY2012	29%	41%	33%	39%	31%
CY2013	8%	-4%	5%	3%	20%
CY2014	33%	58%	39%	48%	40%
CY2015	-3%	8%	0%	4%	2%
CY2016	4%	8%	5%	6%	1%
CY2017	30%	49%	38%	44%	30%
CY2018	5%	-15%	-2%	-5%	9%
CY2019	13%	-3%	9%	6%	6%
CY2020	16%	23%	18%	21%	26%
CY2021	26%	48%	32%	37%	26%
CY2022	6%	5%	4%	4%	-4%
CY2023	21%	48%	27%	33%	32%
			Highest R	eturn	Lowest Return

Standard Deviation					
Nifty 50 TRI	Nifty Mid Cap 100 TRI	Nifty 500 TRI	NIFTY Large Mid Cap 250 TRI	Nifty 200 Quality 30 Index TRI	
16%	16%	15%	16%	12%	
21%	18%	19%	19%	15%	
15%	16%	15%	15%	12%	
18%	18%	17%	16%	14%	
13%	18%	13%	14%	11%	
16%	18%	16%	16%	14%	
15%	18%	15%	16%	14%	
9%	13%	10%	10%	9%	
13%	18%	13%	14%	13%	
14%	16%	14%	14%	13%	
31%	29%	29%	28%	25%	
16%	18%	15%	15%	13%	
17%	21%	17%	18%	16%	
10%	12%	10%	10%	9%	
Lowest Risk (Standard Deviation) Highest Risk (Standard Deviation					

Favourable Risk Reward in High Quality Large and Mid Caps



Trailing Returns (CAGR)

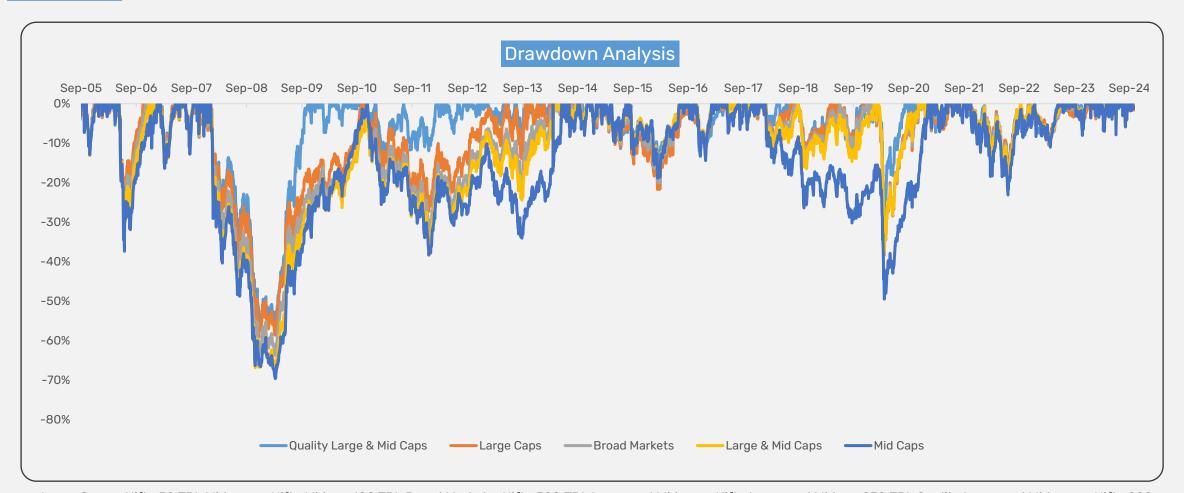
	Large Caps	Broad Markets	Large and Midcaps	Midcaps	Quality Large and Midcaps
1 Year	32.80%	41.27%	43.26%	38.59%	44.32%
3 Years	14.92%	18.42%	21.05%	15.93%	17.56%
5 Years	18.95%	22.25%	25.50%	19.57%	21.09%
7 Years	16.23%	17.20%	18.70%	16.26%	18.57%
10 Years	13.83%	15.47%	17.57%	14.37%	14.94%

Trailing Risk (Annualized Standard deviation)

Risk	Large Caps	Broad Markets	Large and Midcaps	Midcaps	Quality Large and Midcaps
1Y	24%	26%	29%	34%	27%
3Y	11%	12%	9%	14%	8%
5Y	9%	11%	6%	9%	5%
7Y	6%	7%	3%	6%	4%
10Y	4%	4%	3%	4%	3%

Large Caps And Quality Mid Caps Have More Resilience To The Market Downfalls

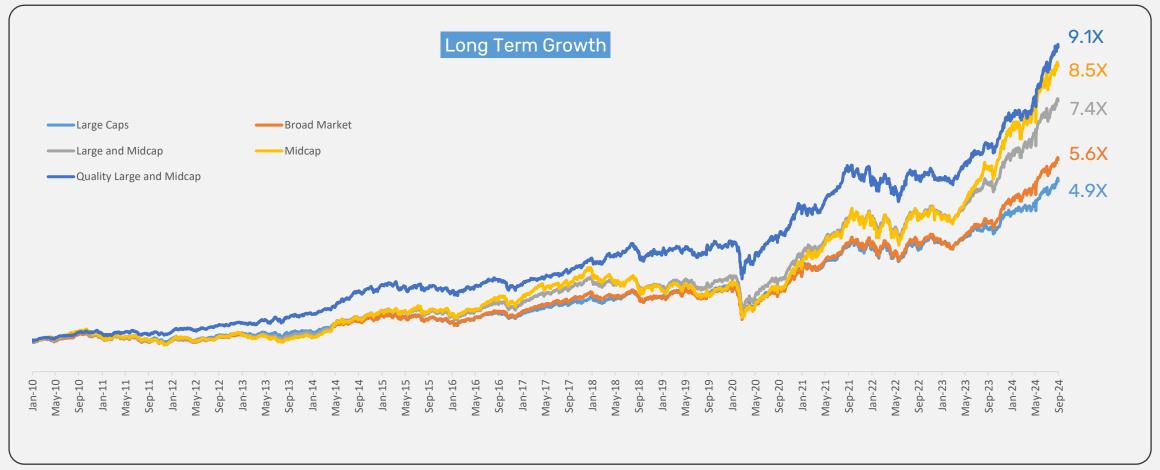




Large Caps – Nifty 50 TRI; Midcaps – Nifty Midcap 100 TRI; Broad Market – Nifty 500 TRI; Large and Midcap – Nifty Large and Midcap 250 TRI; Quality Large and Midcaps – Nifty 200 Quality 30 Index TRI. Source: MFI Explorer, Internal Research. Data as on 30th Sep 2024. Past performance may or may not sustain in future.



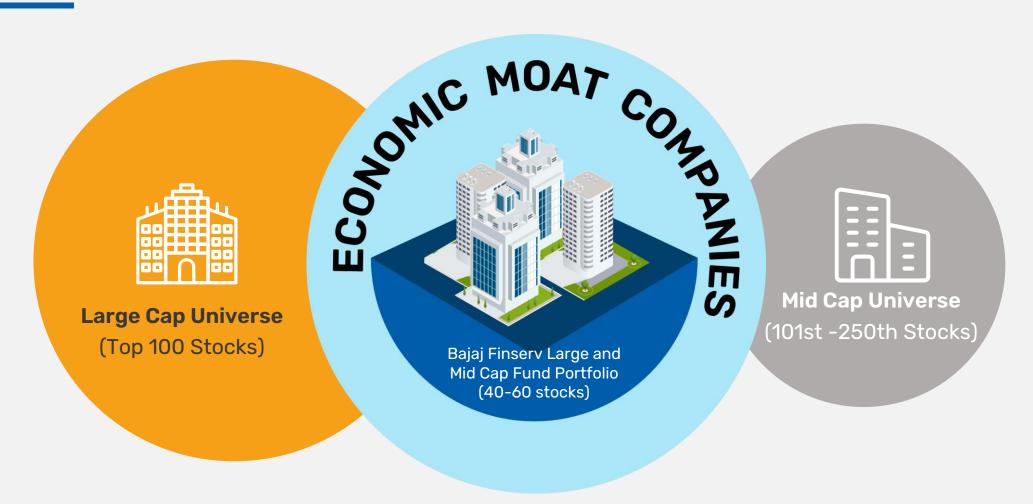
High Quality Large And Mid Caps Offers Better Potential For Long Term Wealth Creation



Large Caps – Nifty 50 TRI; Broad Market – Nifty 500 TRI; Large and Midcap – Nifty Large and Midcap 250 TRI; Quality Large and Midcaps – Nifty 200 Quality 30 Index TRI. Source: MFI Explorer, Internal Research. Data as on 30th Sep 2024. Past performance may or may not sustain in future.

How Moat Investing Works with Bajaj Finserv Large and Mid Cap Fund?





The count of stocks mentioned is indicative and actual count will be subject to market conditions and opportunities available at the time of investment.

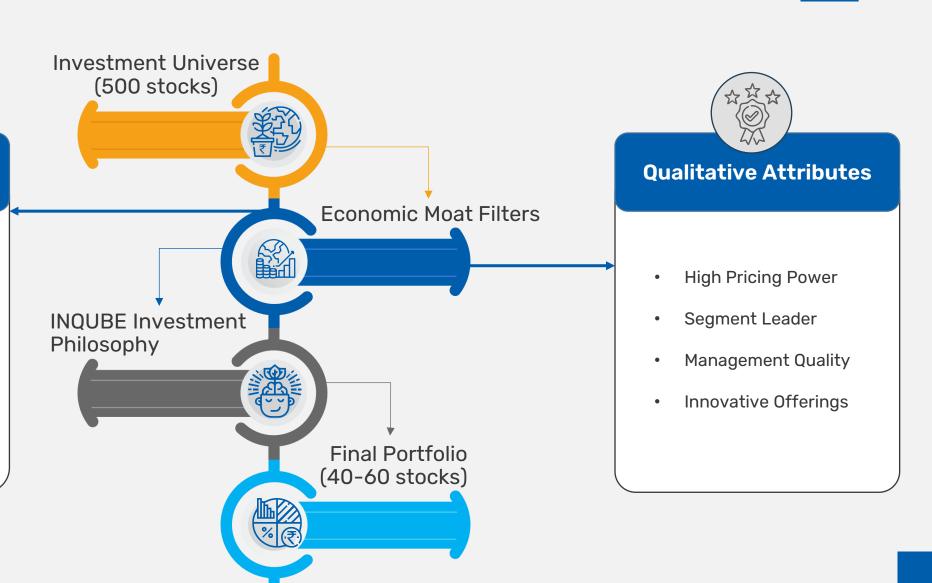
Investment Process





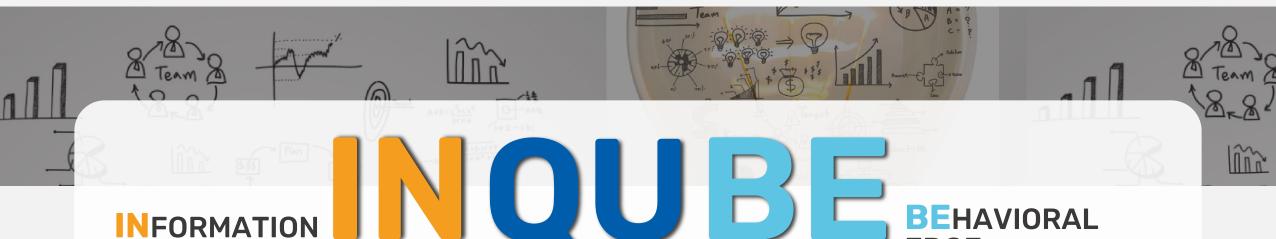
Quantitative Attributes

- Return on Incremental Capital(ROIC) > Weighted Average Cost of Capital (WACC)
- High and Sustained Margins
- High Market Share
- Longevity of Return on Equity (RoE)
- High Reinvestments



Our Investment Philosophy





 Outperform the market on superior information collection

EDGE

QUANTITATIVE EDGE

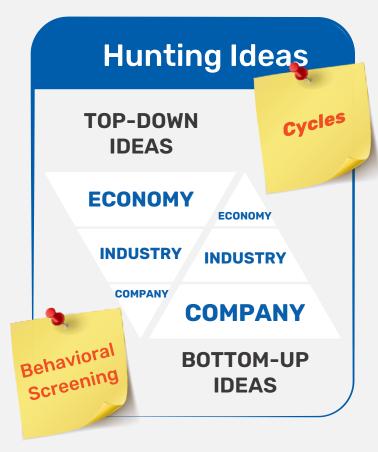
- Outperform the market on processing information better
- Quant models, Analytical models

EDGE

- Outperform the market by better decision making
- Take advantage of crowd over-reaction and underreaction
- Reduces one's own behavioral pitfalls

Our Investment Philosophy









Bajaj Finserv Large and Mid Cap Fund



Key Characteristics:



Stock selection based on Moat investing resulting into:



Bottom up stock selection



Diversified portfolio



Growth oriented



High active share



Low turnover portfolio



Quality Oriented Portfolio



Long Term Value Creation



Robust Businesses across sectors

Fortifying your wealth with moat based investing

Bajaj Finserv Large and Mid Cap Fund

(An open ended equity scheme investing in both large cap and mid cap stocks)

The Economic Moats safeguard businesses by shielding them from competitors, preserving their market share, and ensuring the long-term sustainability of profits.

MOATS



Management

Cost Advantages Network Effects Efficient scale

Switching Cost Intangible Assets Patent Intangible Assets Brand Intangible Assets Regulation

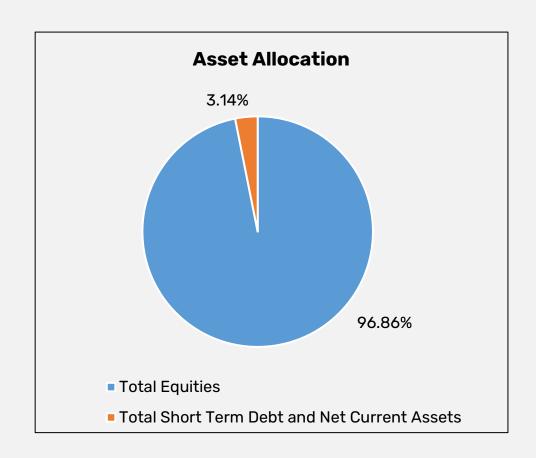


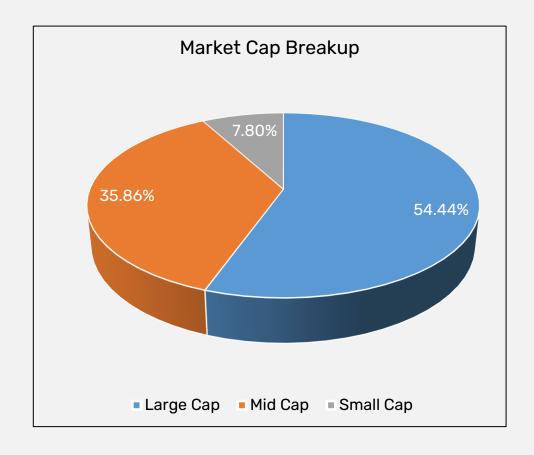
Company Name	Moat	% of NAV	Company Name	Moat	% of NAV
HDFC Bank Limited	0000	7.19%	Coal India Limited		1.25%
Tata Consultancy Services Limited		3.79%	Titan Company Limited		1.17%
Cipla Limited		3.67%	Emami Limited		1.16%
Divi's Laboratories Limited		3.52%	The Indian Hotels Company Limited		1.15%
Hindustan Unilever Limited		3.21%	The Great Eastern Shipping Company		1.11%
TC Limited		2.71%	Limited		
Reliance Industries Limited		2.67%	Berger Paints (I) Limited		1.01%
Bharti Airtel Limited		2.66%	Siemens Limited		1.00%
State Bank of India		2.57%	ABB India Limited		0.99%
Muthoot Finance Limited		2.37%	GlaxoSmithKline Pharmaceuticals Limited		0.97%
nfosys Limited		2.30%	ICICI Lombard General Insurance		0.96%
CRISIL Limited		2.16%	Company Limited		
CICI Bank Limited		2.09%	VIP Industries Limited		0.88%
arsen & Toubro Limited		2.07%	Balkrishna Industries Limited		0.85%
Biocon Limited		1.98%	AIA Engineering Limited		0.79%
JNO Minda Limited		1.90%	Tata Communications Limited		0.77%
Oberoi Realty Limited		1.90%	The Federal Bank Limited	0000	0.70%
Jubilant Foodworks Limited		1.89%	Deepak Nitrite Limited		0.64%
Pl Industries Limited		1.89%	Linde India Limited		0.59%
Alkem Laboratories Limited		1.76%	Emcure Pharmaceuticals Ltd		0.58%
Sun Pharmaceutical Industries Limited		1.74%	Timken India Limited		0.57%
UltraTech Cement Limited		1.72%	The Phoenix Mills Limited		0.53%
/oltas Limited		1.70%	JSW Infrastructure Ltd		0.51%
Page Industries Limited		1.69%	Indus Towers Limited		0.49%
BBI Life Insurance Company Limited		1.63%	PVR INOX Limited		0.48%
Abbott India Limited		1.51%	Sanofi Consumer Healthcare India Limited		0.47%
Jnited Breweries Limited		1.51%	Motherson Sumi Wiring India Limited		0.45%
Bajaj Finserv Limited	Trestis initial Elimited			0.44%	
Info Edge (India) Limited		1.47%	ZF Commercial Vehicle Control Systems India Limited		0.40%
Tata Consumer Products Limited		1.46%	Vinati Organics Limited		0.34%
Havells India Limited		1.44%	Vedant Fashions Limited		0.33%
nterGlobe Aviation Limited		1.42%			
Glenmark Pharmaceuticals Limited		1.42%	Trent Limited		0.26%
		1.52%	The Ramco Cements Limited		0.21%
Aulti Commodity Exchange of India Limited		1.32%	Schneider Electric Infrastructure Limited		0.20%
innited			Akzo Nobel India Limited		0.15%

These 8 color boxes represent each Moat and the boxes after each company's name represent it's presence in that particular Moat wherever applicable. We have also shown % to Net Assets for each company. Data as on 31st October 2024.

Fund Allocation



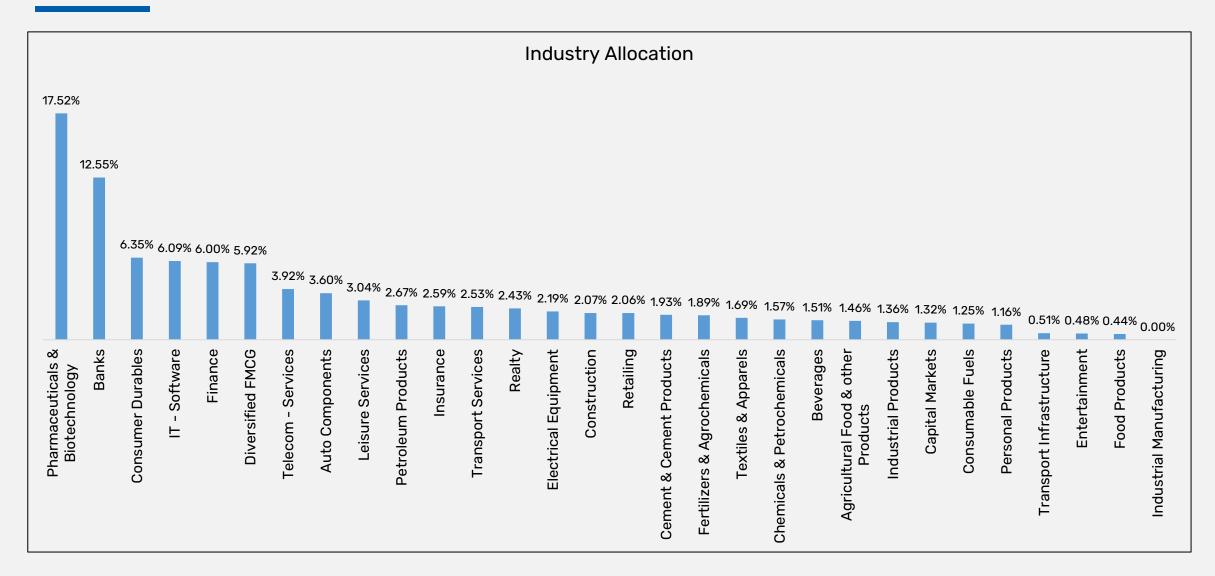




Data as on 31st October 2024.

Fund Allocation

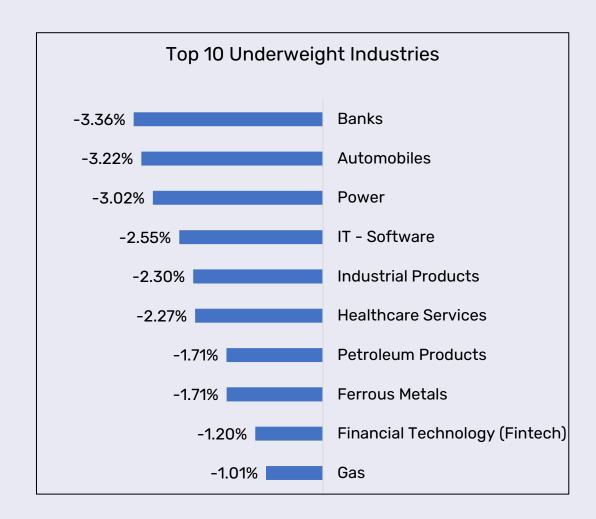


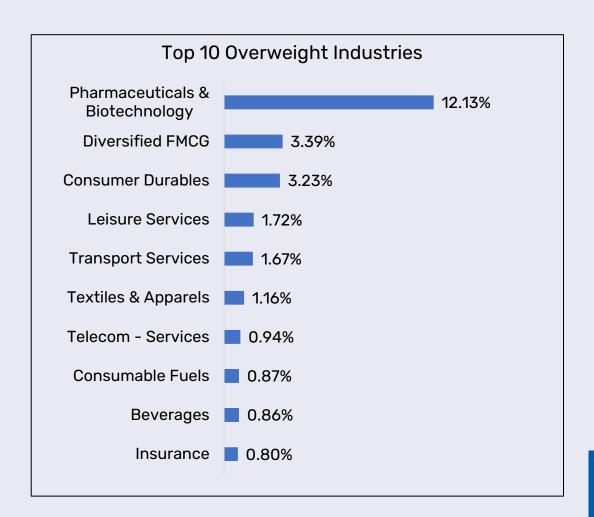


Data as on 31st October 2024.

RELATIVE WEIGHTAGE ALLOCATION





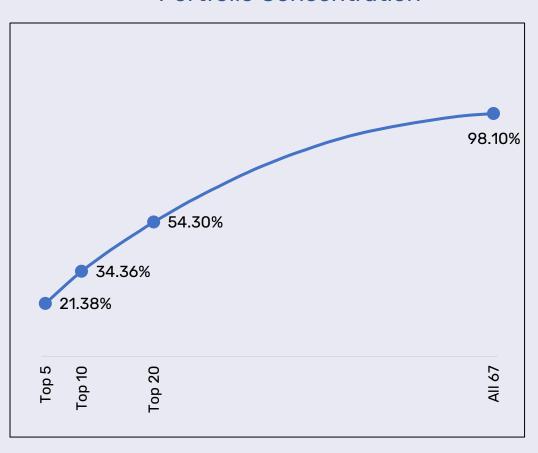


Data as on 31st October 2024

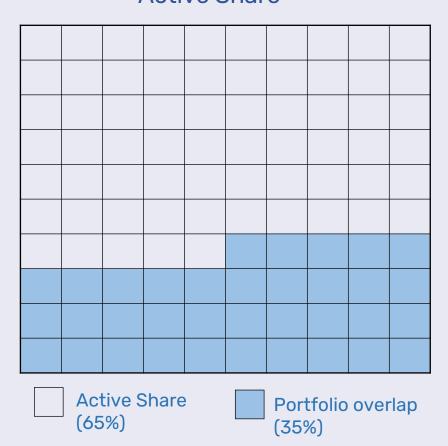
Portfolio Concentration & Active Share



Portfolio Concentration



Active Share



Data as on 31st October 2024

Scheme Features



Type of Scheme	An open ended equity scheme investing in both large cap and mid cap stocks			
Plans	Bajaj Finserv Large and Mid Cap Fund – Direct Plan			
	Bajaj Finserv Large and Mid Cap Fund – Regular Plan			
Option	Growth & IDCW			
Minimum Application Amount	Rs. 500 (Plus multiples of Re.1)			
Minimum Additional Application	Rs. 100 (Plus multiples of Re.1)			
Entry Load	Not Applicable			
Exit Load	if units are redeemed / switched out within 6 months from the date of allotment: - if upto 10% of units allotted are redeemed/switched out – Nil - any redemption / switch-out of units in excess of 10% of units allotted - 1% of applicable NAV.			
	if units are redeemed/switched out after 6 months from the date of allotment, no exit load is payable.			
	Mr. Nimesh Chandan and Mr. Sorbh Gupta (Equity Portion)			
Fund Manager	Mr. Siddharth Chaudhary (Debt Portion)			
Benchmark Index	Nifty Large Midcap 250 TRI			
SIP / SWP / STP	Available			

Product Label



Bajaj Finserv Large and Mid Cap Fund

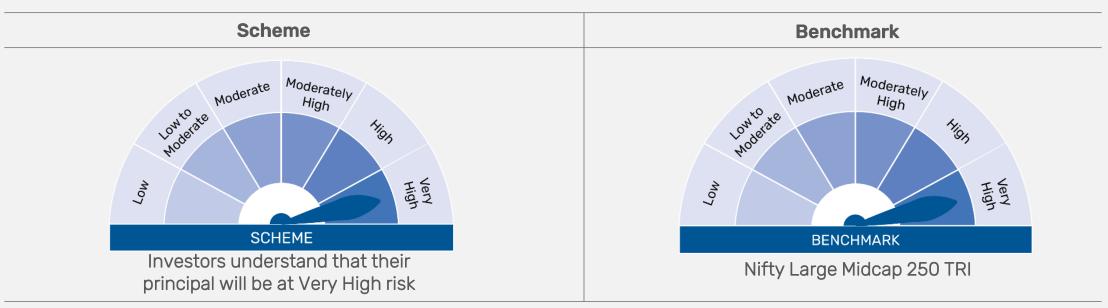
(An open ended equity scheme investing in both large cap and mid cap stocks)

This product is suitable for investors who are seeking*:

Wealth creation over long term

• Open ended equity scheme investing in both large cap and mid cap stocks

Riskometer



^{*}Investors should consult their financial advisers if in doubt about whether the product is suitable for them

Disclaimer



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Mutual Fund investments are subject to market risks, read all scheme related documents carefully.



THANK YOU