

BAJAJ FINSERV ASSET MANAGEMENT LIMITED

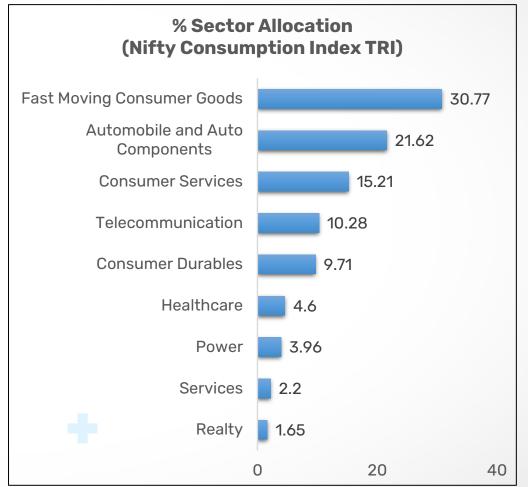


Driving Consumption - Powered by Healthcare





- India's consumer durables sector has witnessed remarkable growth, driven by rising incomes, urbanization, and shifting consumer lifestyles. This expansion isn't limited to electronics, home appliances and premium products but also increasing with the healthcare sector.
- The healthcare sector consists of businesses that provide medical services, manufacture medical equipment or drugs, provide medical insurance, or otherwise facilitate the provision of healthcare to patients.



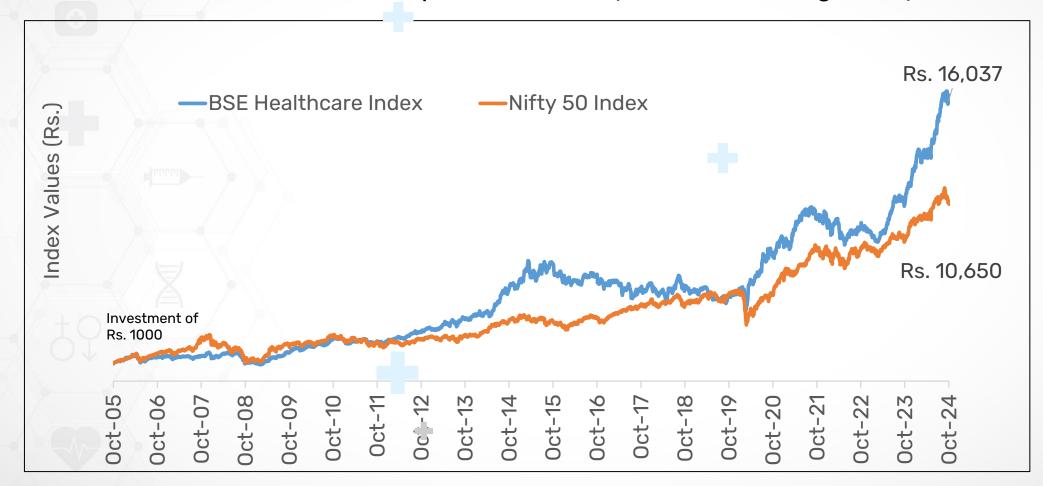




Growth of Healthcare Index



BSE Healthcare Index has outperformed Nifty 50 Index in long run by ~50%.



Source: MFI Explorer



Why Healthcare now?





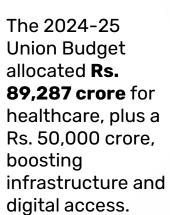


The consumer health products **market size** in FY21 was Rs. **1.03 Trillion** and grew at CAGR of 14% over FY 18-21.

Private equity and venture capital investment in healthcare hit **USD 1 Billion+ in early 2024** (+220% YoY).



Public health spending at **2.1% of GDP**, aiming for 2.5% by FY25.





Source: IBEF | Past performance may or may not be sustained in future

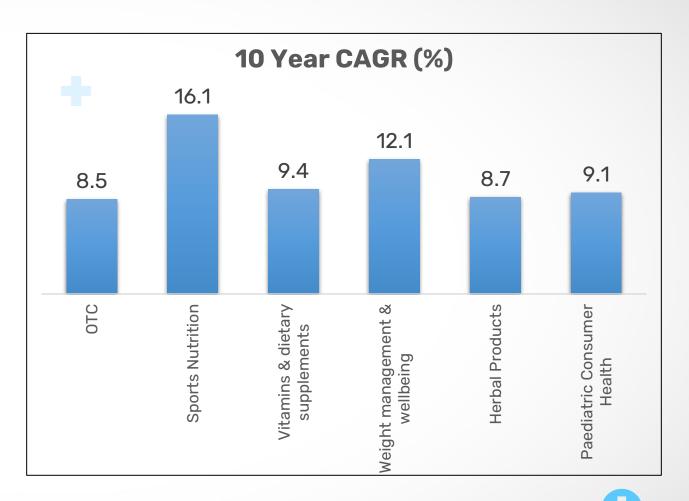


Consume Well: From unawareness to mindfulness



India is preferring to consume well, that is shifting towards mindful consumption which is fueling the healthcare industry.

- Rising awareness around health and wellness, consumers increasingly seek organic and health-oriented products.
- Increase in preference for holistic living, where fitness, mental well-being, and preventive care are integral to daily life.
- Sustainable choices are reshaping purchasing habits, as eco-friendly, health-conscious products gain traction







Key Takeaway



- The shift towards mindful consumption in India, driven by rising health awareness, COVID-19, and digital health adoption, is fueling significant growth in the healthcare industry.
- The consumer health market grew to Rs. 1.03 Trillion in FY21, with a CAGR of 14% from FY18-21.
- As the focus on health, wellness, and sustainability continues to grow, the healthcare sector is poised for sustained expansion, offering innovative solutions to meet diverse consumer needs.



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